



# Happy Holidays

## KANSAS

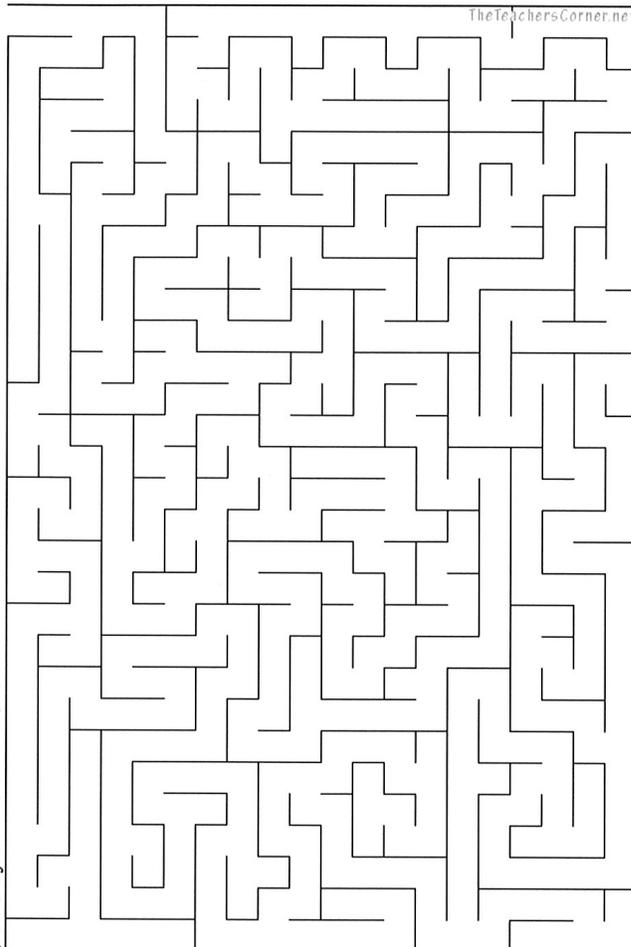
## EXCHANGE



Volume: 1  
Issue: 2  
December 12, 2014

### Get Santa To His Presents

Can you You help Santa find his gifts for all the little ones.



#### *In This Issue.....*

- Chapter News
- State Officer bios
- President News
- MPVP News
- NFLC Pics and Such
- KS Exchange Dates
- Chapters of the Month



KANSAS State Executive Board

Shopping online? Last minute Christmas gifts?

Easily help Kansas FBLA raise funds by using this icon from our Kansasfbla.com website. When you click the bag icon, it will take you to our customized page and you can shop from there! It's an easy way to help support Kansas FBLA!



## Kansas FBLA Members and Advisers:

Congratulations Kansas FBLA! Kansas FBLA was recognized at the Minneapolis NFLC for placing 3rd in the Super Sweeps Competition. I hope you all stepped up to the challenge by staying involved through Non-Stop November and plan to participate in Action Awareness.

If you are unaware, the Kansas FBLA State Officer Team is awarding outstanding local chapters for their commitment to our organization. You can check out Chapter of the Month winners and find the application so that your school has the chance to win! Share with us how your chapter is Stepping Up to the Challenge!

Kansas FBLA State Officers are working to assist local members on many FBLA topics. Check out our monthly podcasts on the links page of the Kansas FBLA Website ([kansasfbla.com](http://kansasfbla.com)) to learn more about Shopping 2 Donate, parliamentary procedure, programs that POP and fundraising strategies. Videos will be posted frequently so make sure to check back.

It's competition time! Attend your district conference in order to prepare for the State Leadership Conference with aspirations to attend the National Leadership Conference this summer in Chicago, Illinois.

Below are the dates, times and locations of the district conferences:

District I Conference	January 30, 2015; 8:00 a.m.	Cherryvale
District II Conference	January 16, 2015; 8:30 a.m.	Jefferson County North
District III Conference	January 19, 2015; 8:00 a.m.	Hayden Catholic
District IV Conference	February 2, 2015; 8:30 a.m.	Rock Hills
District V Conference	February 7, 2015; 8:30 a.m.	Chaparral
District VI Conference	February 11, 2015; 2:00 p.m.	Eudora
District VII Conference	February 4, 2015; 8:00 a.m.	Emporia State University
District VIII Conference	January 31, 2015; 10:00 a.m.	Western Plains

If you are interested in running for a state office, make sure you turn in all of your materials on time. These materials can be found on the Kansas FBLA website.

Keep up all of your hard work in making Kansas FBLA so successful. I hope you all have a wonderful Christmas break. Don't forget during those days of nothing to do you could be working on your business achievement awards (BAAs) or community service awards (CSAs). Both of these programs will give you extra recognition at conferences. If you ever have any questions or concerns, please feel free to contact me at [sarah.niederee@gmail.com](mailto:sarah.niederee@gmail.com).

Sincerely,



Sarah J. Niederee  
 Kansas FBLA State President



## Happy Holidays Kansas FBLA!

Congratulations, Mountain Plains Region! Two of our states placed in the top three of the Super Sweeps competition including Kansas FBLA placing 3rd. Continue your hard work by participating in Non-Stop November and Action Awareness. If your school completes all three levels of the Chapter Challenge, they will be recognized at the National Leadership Conference (NLC).

It was great to see many of you at the National Fall Leadership Conference (NFLC) in Minneapolis, Minnesota. I hope you had an amazing experience. I was proud to see a workshop presenter who was a past Kansas FBLA member. Keep up the great work! Continue Stepping up to the Challenge by attending the National Leadership Conference (NLC) in Chicago, Illinois.

I am proud to announce the Mountain Plains Regional Executive Board:

Holland Gray, Oklahoma – Executive Assistant  
Trevor Lockman, Nebraska – Executive Assistant  
Idalia Nunez, Texas – Secretary  
JT Molina, Kansas – Communications Director  
Trevor Koger, Nebraska – National Programs Director

Other national board members from Kansas include Ashtynn Rottinghaus, National Treasurer's Council and Sarah Frye, National Secretary's Council.

Regional boards and national council are a great way to get involved at the national level without having to become a national officer. Consider running for one of these offices next year!

Winter breaks are the perfect time to Step up to the Challenge. The Business Achievement Awards (BAA's) and Community Service Awards (CSA's) are open 24/7. Take advantage of your days off and complete one level of each program. It is never too late to start.

If you have any questions or concerns regarding the Mountain Plains Region or anything with the national level, please feel free to contact me at [fblampvp@fbla.org](mailto:fblampvp@fbla.org). Good luck at all of your upcoming district conferences. Let's make the Mountain Plains Region the best region in the nation!

Wishing you a safe and happy holiday season,



Sarah J. Niederee, National Mountain Plains Region Vice President  
Future Business Leaders of America – Phi Beta Lambda, Inc.



## ROCK HILLS

November has been a busy month for the Rock Hills FBLA chapter. Chapter members have donated time towards community service and leadership activities since October, and have stepped up to the challenge through their activities!

This year the Rock Hills FBLA chapter was proud to sponsor a day full of career tours. Rock Hills FBLA and FCCLA chapters partnered together to help high school students learn more about possible careers. The chapter members toured four businesses in Salina on November 3 and had the opportunity to find out about accounting, management consulting, finance and investing, manufacturing, and marketing/advertising/distribution; tours were held at Kennedy & Coe, Vidricksen Distribution Center, Wells Fargo, and Great Plains Manufacturing. More than half of the FBLA chapter members attended the event and felt like they benefited greatly from the experience.

Prematurity Awareness Month is being celebrated throughout the entire Rock Hills Jr./Sr. High School with members conducting a “Dime War” for the March of Dimes and hosting a “Mini Walk” to show our support, and a “Purple Out” on World Prematurity Awareness Day. Facts about premature births, the causes of these births, and explanations of how funding helps saves infants lives are provided each morning to increase awareness to the entire 7-12 grades. The “dime war” is a competition between the

classes; the class with the most points (dimes are 10 positive points--all other coins and bills are negative points) at the end of November will be awarded with an ice cream sundae bar. The entire school has gotten involved with the “dime war” and has helped raise more than \$580 since the beginning of the month.

November 12 was our annual “After Hours Business Party” to celebrate American Enterprise Day. Much to the delight of the members, more than 30 small business owners from Jewell County were in attendance. Members served a variety of appetizers during the evening. The Rock Hills FBLA chapter is thankful for all the small business owners for serving Jewell County to help it prosper.

We are very excited that we now have 11 Professional Division members, including two lifetime professional members.

All six-chapter officers attended the National Fall Leadership Conference in Minneapolis, Minnesota. Officers attended workshops to help further their leadership skills and were able to network with other FBLA members from across the nation. The officers brought back great ideas and are excited to put them to the test with the rest of the Rock Hills FBLA chapter!

Our chapter has been extremely busy this month and is looking forward to hosting the District IV contest as well as many other events in the future.

# ROCK HILLS, continued.....



FBLA members show their support for the March of Dimes by going "purple" on World Prematurity Awareness Day (November 17)



Chapter officers attended the NFLC in Minneapolis, MN. Attendees were (from left): Tyler Shadduck, Heather Eaton, Davis Schleifer, Holden Mauerhan, and Emily Cox.



Emily Cox networks with small business owners in Jewell County at the second annual After Hours Business Party to celebrate American Enterprise Day

## ELLINWOOD

Ellinwood FBLA participated in a joint project with KAY and FFA raking leaves for community members on November 19, 2014. A great afternoon and fun time for everyone.



# CANTON-GALVA

Canton Galva High School FBLA chapter had their annual pancake feed and silent auction on October 11, 2014, which raised about \$3,500 with 260 people in attendance. The event took place in the high school commons. The chapter sold tickets ranging from \$3 to \$5 and it included all you can eat pancakes, scrambled eggs, and sausage.

Also, the chapter had our Halloween carnival on November 1, 2014, with over 125 children and adults in attendance. The event lasted from 7:30 to 9:00 in the evening at the Canton Fairgrounds. Also, there was a

haunted house where kids could walk around a haunted building where chapter members would jump out and scare them.

Canton Galva took twenty-eight students to the National Fall Leadership Conference in Minneapolis, Minnesota, where the students and advisers attended workshops and listened to speakers to help them gain more leadership skills to take back to the chapter. While in Minneapolis, the students got to visit the Mall of America and attended a dance.



# LYNDON

Lyndon FBLA is off to a great start so far in 2014-15. The officer team has recruited 72% of our school to be members of FBLA. With a strong membership, we have participated in some great fall activities including The Amazing Race, Trick or Treat for Help House, Data Match and Hallelujah Square.

The Amazing Race was a great way to kick off the year in FBLA. Many of the kids had fun running all around the school campus trying to complete the hidden clues and be the first team to finish. The food drive is always fun around Halloween time when our members go out and trick or treat for canned goods. We collected 492 items for Help House which will help provide food for 21 families!

Hallelujah Square is a great opportunity for FBLA members to team up with the local Methodist Church to provide a safe and fun Halloween environment. FBLA members are in charge of running all of the carnival games

and handing out candy to all the little kids.

The end of November and December will continue to be busy with FBLA sponsoring a career day, Christmas toy drive and completing a kettle corn fundraiser.



# INDEPENDENCE

The Independence FBLA chapter started the year with a membership drive during the annual IHS club fair. We designed and sold a long sleeve t-shirt for cancer awareness during the football season and we plan to do it again for basketball season. We have raised approximately \$400 to go towards cancer research. Also, we did a fundraiser in which we sold popcorn, and raised around \$300.

# WELLSVILLE

At this time of year, Wellsville's Future Business Leaders of America are as busy as ever. During the months of October and November, FBLA raises money for the March of Dimes organization through many fundraisers and activities. In addition to raising money for the March of Dimes, Wellsville's FBLA also hosts Trick or Treat for Canned Goods and American Enterprise Day, while the officer team attends



West Franklin raised \$39.46 making a total of \$172.14. All money collected by the two schools will be donated to the Kansas March of Dimes charity at the FBLA State Leadership Conference in March. Wellsville's officer team was presented with the baby doll during half-time at the home playoff game against West Franklin on October 24.

Harry Peckham of Peckham's Pumpkin Patch, donated 8 pumpkins for the 8 preschool classes around town to decorate. After they were decorated, FBLA volunteers took them to several businesses around



the National Fall Leadership Conference (NFLC).

Wellsville's FBLA hosted a membership social and the BYOB party (Bring Your Own Banana Party), with over 100 members in attendance. Paid members were given a bowl of ice cream with the toppings of their choice.

FBLA's first fundraiser this year was a friendly competition between Wellsville and West Franklin's FBLA chapters. FBLA members from both schools had the opportunity to sell paper baby feet at one home football game and one home volleyball game for 25 cents each, and throughout the week of the District match up game.

The school that raised the most money was presented a baby doll in a cradle to display at their school for the entire year. This year, Wellsville FBLA won the competition with \$132.68 raised, while

town to be displayed in store windows.

On October 22, forty FBLA members and parents participated in Trick-or-Treat for



Canned Goods. For the past 15 years Wellsville FBLA members have divided the town and outlying area into eight sections with groups of 3-4 going door

to door to ask for donations of canned goods for the local food pantry. Over 1,000 canned goods were gathered that night and taken to the

# WELLSVILLE

Wellsville Food Pantry the next day. FBLA members also helped the Wellsville Elementary School PTO on October 11 with their fall festival, painted faces of children at the Baptist church fundraiser on October 26 and



helped to distribute the elementary fundraising items on October 21. To wrap up October, Wellsville FBLA members also helped unload the Harvesters truck and distribute food items to those in need.

On November 11, Veterans Day, Wellsville High School held its annual assembly for both the junior and high schools and the community. While the high school choir sang the anthems to each branch of the special forces, the FBLA officers carried the flags of the Marines, the Navy, the Coast Guard, the Air Force, the Army and the Prisoners of War/Missing in Action.

One of the FBLA activities that has become a huge success over the past few years has been the FBLA American Enterprise Workshops that was held on November 7. Fifth graders from the Wellsville Elementary School traveled to the high school to learn about various American Enterprise topics. The workshops were taught by the Wellsville High School FBLA members.

The fifth graders rotated through each of the ten, fifteen-minute workshops.

The topics presented this year included Dress for Success, Making the Most of Your Choices (Needs vs. Wants), Landing that Job, Dining Etiquette, Marketing your Product, Ethics in Action, You Be the Jury, Risk vs. Return,

Logos, Jingles & Slogans and Communication is Key. This event is important for the fifth graders because it provides knowledge about various aspects of the American Enterprise system. It also provides a field trip to the fifth graders at no cost to the district, while also providing great speaking and presentation opportunities for the FBLA members. It also allows the FBLA members to serve as role models for the kids, while providing a valuable experience in teaching the next generation of leader's essential skills and knowledge.

On November 13, five of Wellsville's FBLA members (Trent Smith, Tori Broers, Raegan Beckley, Ashtyn Rottinghaus and Katie Becker) boarded a charter bus for a nine hour trip to Minneapolis, Minnesota, for this year's National Fall leadership Conference. This year's conference had over 2,400 members from the high school, middle school and college levels. On November 14, after the members visited the Mall of America, they attended the opening ceremony, where speaker, Josh Shipp presented. Shipp is an American teen behavior expert, motivational speaker, best-selling author, and TV show host. He is often referred to as "The Teen Whisperer" and has been professionally speaking since age 17.

On November 15, the members attended three workshops of their choice. The workshops ranged from "Funding Your Future" to "Life Smarts: An FBLA Competitive Event". That night the members attended the closing ceremony where Hoan Do spoke. Hoan Do is a student success coach, author, and competitor in NBC's hit show, American Ninja Warrior. Following

## WELLSVILLE, continued...

the closing ceremony, the members attended the March of Dimes “Blue Jeans for Babies Dance”.

Immediately following the dance, the members boarded the bus and headed back to Kansas. Although the Wellsville FBLA chapter has been extremely busy during

the months of October and November, the chapter activities will only be intensified as we

work to make the holidays brighter for others in December. Wellsville FBLA is continuing to “Step Up to the Challenge.”



## NORTHERN HEIGHTS

Located north of Emporia, (which is the founding city of Veterans Day), near Allen, Kansas, Northern Heights High School holds veterans near and dear to their hearts. The FBLA chapter at Northern Heights annually hosts a recognition to honor those who have served and those who are actively serving. This year the program featured a colorguard, a military discussion panel, a flag folding ceremony and performances by the Wildcat Choir and Band. This, of course, included the crowd favorite “Armed Forces on Parade” where guests and their family members stood to be recognized during their military service song. FBLA members had the opportunity to listen to veterans’ stories after the program during a cake and punch reception.

In other efforts to show support to military men and women and their sacrifices, NHHS FBLA facilitated a fundraiser in Emporia for the Wounded Warriors United organization. The event consisted of dinner and a movie, Apollo 13. Wounded Warriors United is a non-profit organization exclusive to Kansas based out of Manhattan, Kansas that provides all-inclusive

outdoor recreational events to wounded warriors at no cost to them. NHHS FBLA raised over \$500 in funds to donate to the organization.

Next, for a bit of school-wide fun, the chapter held a lock-in following the theatre department’s fall play. A bargain admission rate was offered to attend both. The play was comical, and students had a great time playing dodge ball, basketball, volleyball, and Mario Kart among other activities. FBLA made a profit from the lock-in for club t-shirts and to send officers to the Fall Leadership Conference. Another fundraiser for the chapter has been making and selling personalized sports and activity buttons to increase school pride.

The next big happening for the chapter was sending their officers to Minneapolis for NFLC. The trip was successful as the officers attended workshops, listened to inspirational speakers, visited the Mall of America, and looked out on the city from the Foshay Tower observation deck. The Northern Heights High School FBLA chapter has had an eventful fall and is looking forward to what the rest of the year has to offer!

# JEFFERSON COUNTY NORTH

JCN FBLA has again delved into an exciting year full of promise and opportunity. The chapter has been incredibly busy lately, preparing for the year by thoroughly involving the community, whether is be selling raffle tickets, feeding them, or dousing them with color!

First were the infamous raffle tickets sales. Systemized by Grace Kramer, the financial director of the chapter, many businesses were called and asked to donate prizes to our yearly raffle. Tons of prizes were donated! Every member, on average, sold around 50 tickets, totaling in the thousands as a grand result. Those specifically involved in the raffle swam in their sea of raffle tickets and had a dance party to celebrate the end of the drawing!

Then there was the JCN tailgate, directed and organized by Jeremy Larson, the chapter treasurer. Every member paid three dollars so Jeremy could buy supplies to make taco

salad. Members also donated dozens of yummy desserts to delight the community! The tailgate served over 100 people and raised a mighty profit for the chapter!

Following these events was the March of Dimes fundraiser, a cause close to the heart of FBLA. Chapters all over the United States compete to come up with the best fundraisers and donate



the money to babies in need. This year, the color run idea was originated and organized by student council Representatives, Josie Noll and Ashton Herrig. Over seventy people participated in the run, and over half of the chapter volunteered to throw colors! The fundraiser made over \$1,200, a school record! Josie and

Ashton have said that they plan to continue the color run and have already started planning!

Less than a week after the excitement of the color run, four members of JCN FBLA received the opportunity to go to National Fall leadership Conference, held in Minneapolis Minnesota. Members attend 'NFLC' in order to visit business workshops, learn more about FBLA, and make valuable connections for he future. Attending this year include two juniors and two sophomores, respectively; Jeremy Larson, Dakota Hutchinson, Sarah Marschie,



A few officers (and a little brother!) at the color run. *Left to right* Jesse Noll, Devon Wilson, Carissa McAfee, Josie Noll, Ashton Herrig, Amanda Wistuba and Savannah Parkey

# JEFFERSON COUNTY NORTH, continued

and Jessica Greive. They were escorted by Ms. Ann Hutchinson.

One of the main purposes of FBLA is to learn about business and entrepreneurship, so it's no wonder that our chapter has installed an exciting new feature; business of the month!



Be on the lookout for articles featuring these self-sustaining men and women who make up 99.7% of U.S. employer firms, according to the U.S. Census Bureau. These business owners not only let Julie Shrick, sophomore, interview them about their businesses, but also come and present to the FBLA chapter!

Finally, Entrepreneurship Day, was held on Monday, November 17th. Hundreds of cookies made their way to the tech center to be sorted and

distributed by FBLA members to business owners and teachers. Some of the cookie guards included Lane Fowler, Jeremy Larson, Savannah Parky and Amanda Wistuba.

As you can see, FBLA is already chugging away at the year. We were so involved and active that we were the first chapter graced with the title of "Chapter of the Month", a competition between all the Midwestern chapters! Coming up next for the chapter is Adopt an Angel, the Business Day Trip, and the ever-looming Districts, for which we still need judges. The chapter would like to continue to thank their community for being so incredibly supportive in all their endeavors.

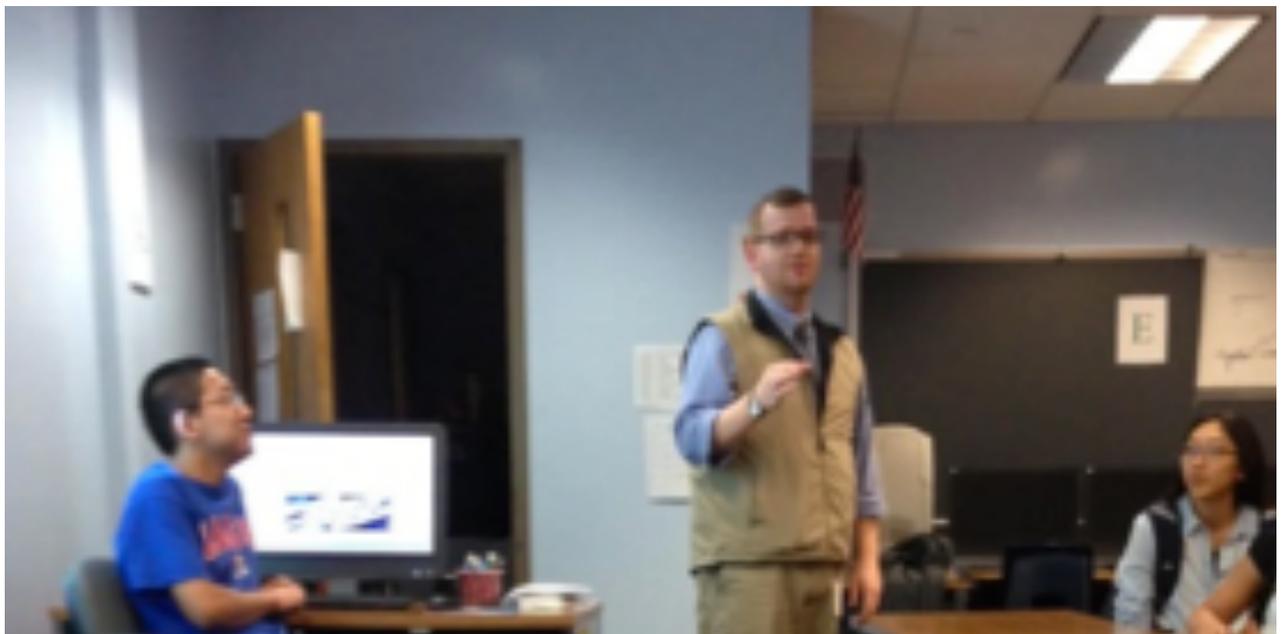
Participants and volunteers for the color run.



# BLUE VALLEY NORTH

The Blue Valley North FBLA chapter is warming up for the competitive season by getting the members excited at the first meeting. This year, the 90 members are aiming to add another state champion title to the list of chapter accomplishments compiled over the past years. North FBLA chapter president, Michael Chu, presented the new motto “Step Up To The Challenge” with various videos introducing the new national officers and invited a North teacher,

Jason Sickle, to speak about his experiences with FBLA. Sickle was the National Treasurer when he was in high school and, of course, knew and worked with Connie Lindell. He explained to students the importance of perseverance and how it helped when he ran his national campaign and the myriad of opportunities FBLA provided him to become involved in business opportunities. He also talked about how his FBLA experience was unique in his smaller Kansas town.



# SANTA FE TRAIL



On October 24th, six members of Santa Fe Trail FBLA officer team traveled to the Capital building in Topeka to have the proclamation signed by Governor Sam Brownback. The proclamation was for declaring November 15th as American Free Enterprise Day in Kansas. The SFT-FBLA has organized this event for over 20 years.

The 2nd Annual Co-ed dodgeball tournament was held by the SFT-FBLA on November 5th. It was a double elimination tournament with nine teams.

We raised \$112 and 57 canned goods to give to the community. The winning team was the Tropics.

Nine members from the SFT-FBLA chapter attended the National Fall Leadership Conference from November 13th to 15th in Minneapolis, Minnesota. The members in attendance were as follows: Elizabeth Hill, Seth Coltrane, Kayla Bryant, Carli Erickson, Kyle Hug, Anna Capra, Samantha Bradley, Savannah Hinck, and Samantha Abendroth.



# ANDERSON COUNTY

The Anderson County FBLA just attended National Fall Leadership Conference in Minneapolis, Minnesota. Six members, which included five officers attended this trip. The conference had workshops and speakers and all of our members said they learned leadership skills, interviewing skills, social skills and brought back great ideas to help our chapter be a successful one.

This past October-November we continued to hold a membership drive by putting posters up at school and encouraged current members to recruit at least one person.

During November, our chapter reached out to Kaylee Hurt for our March of Dimes activity concerning her daughter, Kaydee. Kaydee was born weighing just 1 1/2 pounds and spent the first 10 months of her life at Children's Mercy Hospital. She is now home, has celebrated her 1st birthday and is thriving. Our chapter has made a direct donation to her NICU care center in her name.

On November 1, 2014 our chapter was mentioned in the local newspaper, The Advocate, for our recent Trick-or-Canning activity. We were able to gather over 500 items of food and over \$100 in cash, which was donated to ECKAN here in town.

Our chapter has also been working on submitting BAA applications for a National Program Activity. Seth Wolken is one of the BAA completors on the business level.

As an ongoing project from 2009, we currently maintain the courtyard. We recently did some major maintenance and changes. We regularly do yardwork and care for the plants.

We plan to participate in Adopt An Angel for a local family. As a chapter, we will shop for them and then purchase and wrap the gifts for donation.

Lastly, our chapter recruited two professional members and two corporate sponsorships, as well as, preparing for the District I contest in January.



Just before leaving Hell's Kitchen in Minneapolis----Seth Wolken, Mackenzie Lutz, Matt Kirkland, Conner Parks, Madison Ratliff and Samantha McCullough.

Prior to the opening session at NFLC; Mackenzie Lutz, Madison Ratliff, Conner Parks, Samantha McCullough.



# WEST FRANKLIN

This Fall the West Franklin FBLA chapter along with the FCCLA chapter collected 581 items for the community service project Trick or Treat so people can eat. Food items went to Food Pantries in the surrounding communities of both Pomona and Williamsburg. The members of both of these chapters traveled in multiple vans around the communities of Pomona and Williamsburg to request donations for the communities Food Pantries as a 'Trick or Treat' because the event fell close to Halloween. The members enjoyed the activity and were very successful in gaining donations for both the Pomona and Williamsburg Food Pantry's.

This November the West Franklin FBLA chapter took nine outstanding members to the National Fall Leadership Conference in Minneapolis, Minnesota. This was the largest of the NFLC conferences this year. The first day of the trip in Minneapolis the members visited the infamous Mall Of America. At the mall the members split up into multiple groups and visited the aquarium, amusement park, and various shops throughout the three story mall. After a day full of shopping and fun, the group ate at Hell's Kitchen and then attended the NFLC 2014 Opening Ceremony. West Franklin received recognition for being a Super Sweeps Chapter.



Following this Mr. Shipp took the stage and shared his words of incite with the conference hall full of eager FBLA members. He shared with us his life story and hardships he has faced. He encouraged us to get motivated, be dedicated, and make the most out of what we have. He stated every child is one caring adult away from a success story. With a little encouragement and guidance along with motivation and dedication you can go far. The second day in Minnesota the group attended various seminars providing business, leadership, and life skills information and guidance. Following this we attended closing ceremony with a recap of the convention and another keynote speaker, Hoan Do. He shared more motivation and encouragement to be the best you can be and not be afraid to put yourself out there. The convention was a great experience for the members attending. The West Franklin FBLA chapter hopes to take all skills and ideas they encountered and put them to use this year and for years to come.



Members of Oskaloosa FBLA chapter help with the annual Lion's Club Halloween Parade each year. Starra Zwegardt and Dakota VanHoutan lead children around the town square and supervised them before they were judged in each age category.

Oskaloosa FBLA members are now preparing for their annual FBLA staff vs. student volleyball game. This event is a benefit to raise money

# OSKALOOSA

for God's Storehouse, a local food pantry. This donation goes toward providing local families with food for holiday dinners.

In December, members will be ringing bells for the Salvation Army, collecting donations for Adopt-an-Angel, helping with the Holiday Open House and preparing for District conference.

# SHAWNEE HEIGHTS

On the weekend of November 14th, the Shawnee Heights chapter of FBLA attended the NFLC (National Fall Leadership Conference) in Minneapolis, Minnesota. During the conference, we participated in events that helped us bond as members, improve and be inspired as leaders. Among these bonding events was a short trip to the Mall of America. At the mall, we took advantage of the many things the mall had to offer. We also dined in the mall at Dick's Last Resort, where everyone enjoyed the atmosphere and shared lots of laughs.

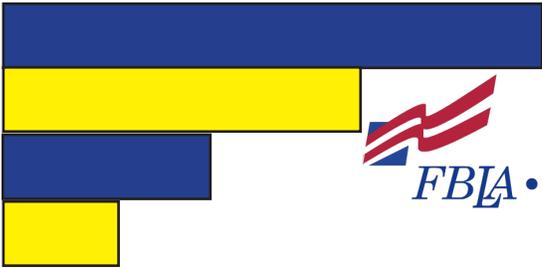
The members of our FBLA group were very eager to attend the session offered by Zach Haney, "The Teen CEO". Zach is a former member of the Shawnee Heights FBLA group. The current members of Shawnee Heights FBLA enjoyed hearing Zach speak but mostly enjoyed being there to support him.

The evening consisted of attending the NFLC Opening Ceremony. The speaker, Josh Shipp, was funny and inspiring. Listening to his wisdom was a great way to kick off the conference.

The rest of the conference was spent at workshops. Among these was one called "Dress to Impress". In the workshop a manager of Mens Warehouse gave tips on how to dress for an interview. In another workshop, we learned different fun icebreakers we can use to get to know our other FLBA members.

Overall, I think I can speak for everyone that went that it was a fun and worthwhile trip, and that those of us who aren't graduating are very much looking forward to next year's national conference in Chicago, Illinois!



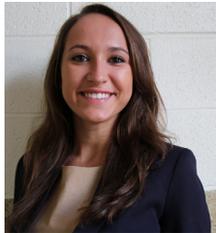


# KANSAS FBLA STATE EXECUTIVE BOARD



Hey, FBLA members and advisers! I'm Sarah Niederee the Kansas FBLA State President and Mountain Plains Region Vice President. My favorite Disney character is Minnie Mouse. Minnie is the girlfriend of Mickey Mouse and is known for her large bow and polka dot dress. My favorite part about Minnie is that she is an intelligent woman who often times has to figure how to fix Mickey's mistakes. What a great cartoon figure for women's rights!

**Sarah Niederee, President**



My favorite Disney character is Belle. I love Belle because she wants to do something with her life. She has big goals and dreams, she wants to be challenged and have adventures. She doesn't allow herself to be a victim. And of course, she loves to read!

**Lanessa Aurand, Executive Vice President**



Through thinking about my favorite Disney character, an obvious choice came to mind. My favorite character is Cheshire cat from *Alice in Wonderland*. Cheshire is a symbol for Wonderland and an example of how nonsense can make perfect sense. He accepts himself and his world in the fact that he is mad and living in a mad or crazy world, which is perfectly fine. One of the many quotes from Cheshire is, "If you don't know where you want to go, then it doesn't matter which path you take". As a teen we may not always know where we want to go, we may not always accept ourselves and the world may seem simply mad. We would all be a bit wiser if we took lessons from Cheshire. **Sarah Frye, Secretary**



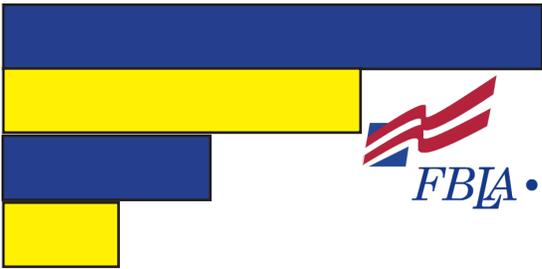
My favorite Disney character is Mulan, because she relates to me in how she puts her family first. She likes to march to the beat of her own drum, although she still struggles to please everyone while doing this. She disguises herself as a boy so she can fight in war in the place of her elderly injured father during the Ming Dynasty. Even though she is not put in the best of situations, she stays strong, fearless and doesn't let things get to her. She continually puts others before herself in order to do what she believes is right. Although Mulan has all of these virtues, in the end she is still true to herself. This is how I hope those who really know me perceive me. Faith and family first, while being true to myself and my beliefs

**Ashtyn Rottinghaus, Treasurer**



My favorite Disney character is Samba from the *Lion King* because he is a humble, courageous leader with his out of the box style of leadership and thinking. He also never forgot where he came from and is always thinking about the well being of his friends and family.

**Seth Wolken, Editor**



# KANSAS FBLA STATE EXECUTIVE BOARD



My favorite Disney character is Mulan. My sisters and I must have watched this movie over a dozen times! Growing up she was a role model for me. Throughout her movie, she did what had to be done even when the odds were against her. Mulan taught me never to be afraid of challenges. The fact that it was based off an ancient Chinese poem is even more inspiring to me. **Allison Basore, Parliamentarian**



Rafiki from the Lion King. I like him because he is smart and he gives wise advise. He is also very funny. **Samantha Rohlman, Public Relations**



There are lots of Disney Princesses to choose from, but I always plump for Belle because she gives us more to work with than the others. If we're to be cynical, Snow White lives a life of servitude. Princess Aurora spends most of Sleeping Beauty, well, asleep and waiting for a man, but Belle is a portrait of bravery, teaching us to look beyond appearances and stand up for what we believe in, and she rocks a yellow ball gown like no one else.

**Jaime Holcomb, District I VP**



My favorite Disney character is Aladdin. He is my favorite character because he show that even if you're a living on the street, through high dreams and expectations (and maybe a magic genie), you can become something great and open up a whole new world of possibilities. You might even find some friends along the way.

**Jermey Larson, District II VP**



My favorite Disney character, Belle, is as lovely as her name implies but her natural, unaffected beauty is far more than skin deep. An intelligent and avid reader, Belle yearns for faraway places and exciting adventures. She is a loyal, loving daughter and when the beast finally wins her trust, she gives him all her kindness and patience and then realizes she has also given him her heart. With her inner strength and outward beauty, Belle is a young woman who can and does make things happen. **Kaylin Haines, District III VP**



# KANSAS FBLA STATE EXECUTIVE BOARD



Many FBLA members love the classic Disney movies and characters because they can represent morals on a larger scale. Besides *Sleeping Beauty*, my favorite Disney character is Piglet from *Winnie the Pooh*. Piglet isn't just a cute, plush baby pig (which happens to be my favorite animal), but he also taught me many life lessons throughout my childhood. He is known for being small in size, but having one of the largest and most caring hearts of them all. Piglet was always there for his friends when they were in times of need; although he was fragile and not very brave, he always was the one to put a smile on my face.

**Allison Railsback, District IV VP**



My character would be Jack Sparrow. JT is quick to tell a good story, he's witty and playful. JT has an exceptional ability to read other people and he likes to keep things interesting to avoid getting bored by routine. Even in dire straits, he keeps your spirits afloat with a good tale. There's a whole new world out there and JT loves to imagine all of its possibilities. He is also creative and generally looks on the bright side of things. When things get a little rough, he is quick to improvise.

**JT Molina, District V VP**



My favorite Disney character is James Hawkins from *Treasure Planet* (2002). He's daring, adventurous, a brilliant problem solver and an intergalactic pirate. Who doesn't love space pirates?

**Molly James, District VI VP**



Rapunzel is my favorite Disney character. Rapunzel is the main character in the movie, *Tangled*. Rapunzel is a very driven and outgoing girl. I find these two qualities in myself. Rapunzel is also a character that most little girls look-up to, which is admirable.

**Elizabeth Hill, District VII VP**



My favorite Disney character is Dori off of *Finding Nemo* because it's pretty hilarious just watching the random things she says or does.

**Braden Mishler, District VIII VP**

# KANSAS EXCHANGE 2014 - 2015

Submit Date	E-mail Date	Article Ideas
November 21, 2014	December 12, 2014	Membership Recruitment Ideas National Fall Leadership Conference American Enterprise Day Fundraiser Ideas
February 6, 2015	March 6, 2015	District Conference Results National FBLA Week
April 3, 2015	April 24, 2015	State Leadership Conference Results National Conference Plans

**Please submit articles in WORD FORMAT to:**

**Seth Wolken, State Editor**  
31953 NE 2400 Greeley, KS 66033  
sethwolken@student.usd365.org

**Please send photos as separate attachments  
rather than imbedded in the article.**

*Thank you!*



## NATIONAL CONFERENCE DATES

### 2015 National Fall Leadership Conferences

Nov. 6–7, 2015 Omaha, NE

Nov. 13–14, 2015 Charleston, SC

Nov. 20–21, 2015 Baltimore, MD

### 2015 NLC—Chicago, Illinois

PBL: June 24–27

FBLA: June 29–July 2

### 2017 NLC—Anaheim, California

PBL: June 24–27

FBLA: June 29–July 2

### 2019 NLC—San Antonio, Texas

PBL: June 24–27

FBLA: June 29–July 2

### 2016 NLC—Atlanta, Georgia

PBL: June 24–27

FBLA: June 29–July 2

### 2018 NLC—Baltimore, Maryland

PBL: June 23–26

FBLA: June 28–July 1

## 2015 DISTRICT CONFERENCES

Friday, January 30

Friday, January 16

Monday, January 19

Monday, February 2

Saturday, February 7

Wednesday, February 11

Wednesday, February 4

Saturday, January 31

District I Conference, Jaimee Holcomb, VP

District II Conference, Jeremy Larson, VP

District III Conference, Kaylin Haines, VP

District IV Conference, Allison Railsback, VP

District V Conference, JT Molina, VP

District VI Conference, Molly James, VP

District VII Conference, Elizabeth Hill, VP

District VIII Conference, Braden Mishler, VP

Cherryvale; Registration: 8 a.m.

Jefferson Co. North, Registration: 8:30

Hayden Catholic, Registration: 8 a.m.

Rock Hills; Registration: 8:30 a.m.

Chaparral, Registration: 8:30 a.m.

Eudora, Registration: 2 p.m.

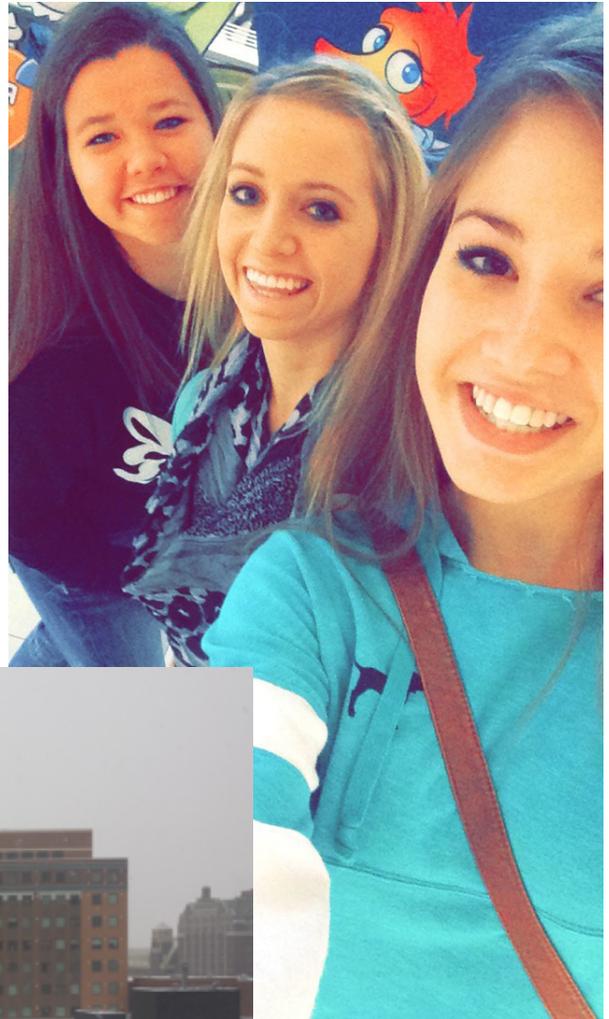
ESU 8 a.m.

Western Plains, Registration: 10 a.m.

## 2015 STATE LEADERSHIP CONFERENCE

March 24-25, 2015 ExpoCentre, Topeka

# National Fall Leadership Conference



# National Fall Leadership Conference



# Washburn Launches New Entrepreneurship Program

This fall saw the launch of the new Entrepreneurship and Innovation (EI) major in the School of Business at Washburn University. The program regards entrepreneurship as more than simply “starting your own business” but rather how entrepreneurial principles can be utilized in many different settings, such as a new venture, as an employee within a large organization, or even for a social cause.

Students in the program will receive as much hands-on training as possible, as it is challenging to “learn” entrepreneurship in a traditional classroom. Students will engage in experiential learning techniques which provide hands-on experiences working with real entrepreneurs from the business community. Classes work closely with the Washburn University Kansas Small Business and Development Center to work with clients and their business challenges and develop real solutions. This close relationship with the local business community not only enhances student knowledge of business, but creates many opportunities on graduation.

This year saw the successful introduction of the first Elevator Pitch Competition, where 85 students formed 47 teams from across the entire campus and competed for \$12,000 in cash and prizes sponsored by GoTopeka. Students presented their business ideas to a panel of judges from the business community and Zach Haney, a freshman, won the event with his Haunted House business idea. Zach won \$1,000 in cash and \$4,500 towards starting his business.

As part of its search for entrepreneurial talent in the region, the School of Business issued the Washburn Tri-County Challenge to high school students in Brown, Jackson, and Nemaha counties. The challenge to students is to develop, pitch, and implement a business idea on a startup budget of only \$500. Thirty-one students accepted the challenge and are competing for \$10,000 in scholarships from the School of Business. Washburn looks to expand this program to other counties in the region in the 2015/2016 school year.

Other entrepreneurial opportunities have been created this year, such as students in the Entrepreneurship Club attending an entrepreneurship conference in Orlando, Florida. Others have entered an International Business Plan Competition where they will represent Washburn and compete against university students from around the world.

For more information please contact Dr. David Price, Assistant Professor of Marketing,  
School of Business: 785.670.3258 or [david.price@washburn.edu](mailto:david.price@washburn.edu)



# Chapters of the Month

## September

### Santa Fe Trail

During this month, the Santa Fe Trail FBLA Chapter really focused on our membership recruitment goal of increasing our membership to 70 members. Last year our chapter had 59 members. As of September 30, we were four members from our goal of 70. Our recruitment efforts included: a local chapter meeting held on September 15, sending postcards to prospective members, sending “we miss you” reminders to past FBLA members that had yet to pay their dues, and creating a decorative display case and bulletin board outside of our adviser’s classroom.

Fundraising activities for the month of September included: a brochure campaign called Cherrydale Farms and Otis Spunkmeyer Cookies (National FBLA Sponsor) for sale on Wednesdays after school.

On September 11, an article appeared in our local newspaper, The Osage County Herald-Chronicle, describing the SFT-FBLA chapter’s summer at the National Leadership Conference in Nashville, Tennessee, and participation at the Summer Leadership Seminar in Lawrence, Kansas.

During this month we had one SFT officer, Treasurer Kyle Hug, complete the Future Level of the Business Achievement Awards. Along with participation in the BAAs, SFT-FBLA recruited one Professional Member, Jennifer Bryant, a former SFT-FBLA officer.

Our National Program activity Santa Fe Trail FBLA completed in the month of September was “Super Sweeps”. These activities included holding an induction ceremony for new members in SFT-FBLA, along with creating a display case and fact sheet displaying the National Theme, Step Up to the Challenge.

Our school service activity was to help stuff 250 envelopes for the After Prom Committee at our school.

This month for SFT-FBLA was busy, but we accomplished our goals.

## October

### Wellsville

This month Wellsville FBLA focused heavily on community service. Students took time out of their day to go help at the food pantry with restocking items that Harvester brought. They also helped distribute food to the needy later in the month. Our big community service event this month was Trick or Treat for Canned Goods. Teams of four students and one parent drove around town collecting cans for 90 minutes. Once the time was up, students brought the cans back to the school to store them. Wellsville FBLA collected over a thousand cans this year for the local food pantry.

We had middle level and high school level members help with face painting at the Baptist Church and at the PTO carnival. High school level students worked concession stands at a home varsity football game, also on that night Wellsville won the Baby Feet war against West Franklin for the third consecutive year. Students that were participating in the American Enterprise Day workshops met throughout the month of October to perfect their workshops.

For the 20th year, students participated in the Bring Your Own Banana Party. The students were dismissed from class at the end of 5th hour and sent to the gym to get their ice cream. After the fun was over, students were sent back to seminar. For the local Preschool students, we decorated a total of eight pumpkins that were distributed to eight local businesses around town. The pumpkins were left up from October 20th to October 31st.

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Seth Wolken

Greetings, Kansas FBLA! This is your state editor Seth Wolken. Kansas FBLA has surely stepped up to the challenge this year at the National Fall Leadership Conference. Receiving 3rd in Super Sweeps was an absolutely amazing accomplishment and on behalf of the Kansas FBLA State Executive Board I just wanted to say thank you for all of your hard work. We hope that you enjoyed all the sights and sounds, which Minneapolis had to offer.

Your state officer team has been hard at work preparing your district contests and other events, which will help you to be a better leader. Please checkout the new voting procedures if you are running for a District Vice President position.

New podcasts from your state officers are being updated on the website. Please check them out under the links page.

Also, if you are thinking about running for a state office for 2015-2016, the updated officer requirements are under the state officer page also on the website. All paperwork for a state officer applicant is due December !!!

I hope you all have a happy holiday season and I cannot wait to see you all at the State Leadership Conference in March.

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