



# Fall Exchange



## Are you ready? NFLC in Denver is just a month away!

Are you ready to widen your World of Opportunity? At NFLC, you will get to experience many dynamic speakers and learn leadership skills while interacting with other students from across the nation. There will be numerous exhibits from colleges, universities, fundraising, and technology businesses.

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- CHAPTER OF THE MONTH
- DISTRICT CONFERENCE DATES
- MARCH OF DIMES IDEAS
- AMERICAN ENTERPRISE DAY IDEAS
- CHAPTER CHALLENGE
- MEMBERSHIP AWARDS

## 2020 State Pin Contest

Kansas FBLA will again be holding a pin design contest for this year's NLC in Salt Lake City, Utah! The pin can have six different colors and be one square inch. The design must be in .jpg format, 350 dpi and sent as an 8"x8" picture. This will help the state board enlarge the submissions. The pin design must be submitted by December 16, 2019 to State Adviser, Connie Lindell at [conniefbla@gmail.com](mailto:conniefbla@gmail.com). Once submitted, the designs will be voted on at all district conferences and announced at the State Leadership Conference in Topeka, Kansas. Last year's winners were from Abilene (buffalo) and Washington County (Superman).



KANSAS EXCHANGE DEAD-  
LINES AND IDEAS

NOVEMBER 20

- § FALL ACTIVITIES
- § NFLC
- § COMMUNITY SERVICE

FEBRUARY 20

- § DISTRICT RESULTS
- § STATE PLANS
- § FBLA WEEK ACTIVITIES



**Chapter of the  
Month**

**Congratulations to  
Wellsville High  
School!**

**They have been  
selected as  
August Chapter of  
the Month.**



## Lyndon High School

Lyndon FBLA had an exciting summer as we started off with a trip to San Antonio, Texas for the 2019 National Leadership Conference. Five of our members qualified to attend this conference including Andrew Harty, Adam Herdman, Mackenzie Hull, Regan Martin and Meghan Wendling. Meghan was recognized on stage for National Who's Who in FBLA and she also placed fourth in Database Design and Applications. On July 22-23, Lyndon sent six members of our officer team to the Summer Leadership Seminar in Manhattan, Kansas. While in Manhattan, members attended workshops, improved leadership skills and set goals for the 2019-20 year. To start off this school year, FBLA officers created a hallway bulletin board displaying pictures from last year's events and hung signs on lockers to encourage FBLA membership. An introductory meeting for all inter-



ested students was held with over 70 students in attendance. Lyndon FBLA is looking forward to many events this fall including a cook-out, March of Dimes mini-walk, food drive, Halloween Town, and attending the National Fall Leadership Conference in Denver. There is truly a world of opportunity available to members!



## Linn High School

The Linn FBLA hosted an ice cream social membership drive on September 5, 2019. The event included eating ice cream, an ice cream eating contest, a presentation about the National Leadership Conference, Summer Leadership Seminar for officers in July, and an introduction of this year's officers. Twenty mem-

bers and guests attended the event and everyone had a good time. The top three placings in the ice cream eating contest were: Trent Beier (first), Faith Beikman (second), and Ezequiel Ruacho (third).  
~Trent Beier, Reporter



## Rock Hills

After the excitement of the State Leadership Conference, Rock Hills FBLA members rallied and had a busy spring electing officers for the upcoming school year, fundraising for ten members to attend the National Leadership Convention, and preparing the program of work for the 2019-20 school year. It was exciting to have Derric Luong bring home a sixth place NLC finish in Insurance & Risk Management.

Chapter officers met several times throughout the summer to finish the ambitious program of work and begin the planning and organizing process. Although school was not in session, members completed three community projects by the time school started in mid-August.

Member recruitment was successful with fourteen new members joining our chapter and retention of last year's membership higher than 90 percent. Recruitment activities includ-

ed a table at enrollment, a swimming party, and even a "it's the adviser's birthday so we are dropping the number 8 from her age and just charging \$5 for dues today." The chapter had an emblem ceremony in late August so new members understand the pillars of our organization.

Throughout the month of September, members have been working on chapter projects and beginning to think about competitive events as well as keeping track of community service hours and beginning to work on their Business Achievement Awards. Our chapter also partnered with the local VFW Auxiliary to present a MIA-POW Day ceremony during opening meeting on September 20. More partnership events are planned during the fall and winter months. We are looking forward to October with Jewell Corn Show activities/community service and onward into November.



### Honorary Chapters of the Month

**Anderson County  
Santa Fe Trail  
Rock Hills**

## Ellinwood

It has been a great start of the year with numerous school activities and Homecoming. The first FBLA lunch meeting was held on September 12th with our new/old adviser Mrs. Lorie Betts. After a year of retirement, she was asked to return to teach the 2019-2020 school year. We are very excited to have her in the classroom and as our FBLA Adviser. We wish good luck to the teacher/adviser who taught last year, Mr. Kyle



Kohler. Officers for the upcoming year will be President - Monica Hammeke, Vice President - Whitney Hammeke, and Secretary - Lane Klepper.



**To be selected Chapter of the Month, apply through the chapter of the month form which is posted on the Kansas FBLA website.**

## Wellsville Chapter Spotlight - Jessie McClellan, Editor



Recently, Wellsville FBLA has been successful and quite productive. This summer, the chapter had 28 students competing at the 2019 National Leadership Conference in San Antonio, Texas, with 12 of those students on teams that received national trophies. Not only did the students get to compete, they were able to experience the rich history of San Antonio while making new friends from across the globe. They continued to make network connections and build alliances at the Summer Leadership Seminar in Manhattan, where the local officer team learned about leadership and developed new ideas for membership and fundraising within the chapter.

Of the ten teams that competed in San Antonio, four made it to finals and earned a place in the top ten. The teams that accomplished this task were the Business Financial Plan team that placed fifth (Lauren O'Dea, Zach Pearson, & Kaylie Reese), the Business Plan team that placed seventh (Jeff Ebeck, Paige McCarty, & Sean Roberts), the Introduction to Business Presentation team that placed seventh (Tolyn Eberts, Scott Hoehn, & Katie Thompson), and the Website Design team that placed tenth (Devin Beam, Sarah Face, & Ryan Kemp). Although not all Wellsville teams made finals, each team felt proud of what they had accomplished and were proud of their fellow chapter members that earned a place as National trophy holders.

In between practicing their presentations, presenting, and attending mandatory meetings, Wellsville FBLA participated in various other activities. In order to soak up all the scenery and history San Antonio had to offer, Wellsville went to the Alamo where the students were able to

delve into American history. They also took a relaxing, yet very informational boat ride down the extremely beautiful river walk. When the advisers were about to lose their minds from being surrounded by tons of teenagers, they took the Wellsville members to Six Flags Fiesta Texas for a day in the sun (hopefully not too much, though, as they would have to present in a couple of days). While at the conference, the members also took advantage of the excellent workshops the convention had to offer. The workshops taught the students many things, such as how to interview, how to become a leader, and how to navigate the convention center as the rooms were rather hard to find sometimes. Wellsville FBLA members also took the opportunity to discover the authentic food Texas had to offer, as they tried local Mexican restaurants to get a taste of the Tex Mex cuisine.

The students continued to work hard throughout the summer in preparation for the Summer Leadership Seminar, which took place in the "Little Apple," Manhattan, Kansas. Upon the Wellsville FBLA officers' return, FBLA locker notes were made for all Wellsville High School lockers to let both freshman and old and new students know about our local chapter meeting. That afternoon, business casual attire was appropriate for the guest speaker, Jonie Torrez. Jonie taught the officers about leading, working together, setting goals, how to brainstorm ideas about fundraising, and how to gain quality membership. The Wellsville officers thought this breakout session was one of the best yet, where the learning was fun and exciting, but also interesting and significant. The next morning the Kansas FBLA

State officers presented workshops, including Wellsville’s own Carson Richardson (Treasurer) and Kaylie Reese (Executive Vice President). After the two days of learning and networking, the officers were ready to head back to Wellsville and put their new knowledge to use in improving the chapter.

All the officers helped to kick start the school year. They split up and took shifts to help teachers, faculty, and parents at both the elementary and middle/high school enrollments. This year, Wellsville switched to online enrollment so the officers helped with this process, as well as helped with other jobs around the school to get everything and everyone prepared. A few days later, several helpful students ventured to the elementary school to help the teachers prepare their classrooms for the new school year. Helping with these tasks made the students realize summer really was coming to a close, as the 2019/2020 school year was coming back in full swing.

Wellsville FBLA has been working hard and focusing on gaining members and raising funds. One avenue the officers are trying to increase membership is by presenting about what being an FBLA member entails to the incoming freshman. To engage the competitive side hidden in every student, a class competition for membership is currently happening. The freshmen are in the lead with fifty-seven percent of their class joining FBLA. A dodgeball tournament for members who had paid their dues took place, where the club gained over 45 members. After the “Cutoffs” team had been crowned, an ice cream social took place rewarding all competitors and spectators.

The students have also been busy preparing and participating in fundraising. Wellsville FBLA has been selling sport buttons, where parents/guardians can purchase a picture of their athlete on a button to support them on game day. The buttons have been a huge success. And who doesn’t love going to dances? Wellsville hosted a dance for middle school students, where they were given the opportunity to compete in games and dance the night away, for an entry fee of just \$3.00. Wellsville FBLA has had a successful summer and a great start to the school year. They are currently planning the Mom/Son Olympic Games, Pie-a-Teacher/Senior, and hosting booths at Wellsville Days. There is so much more in store for Wellsville FBLA members and so much to look forward to this upcoming year.

## Santa Fe Trail

Santa Fe Trail FBLA kicked off the year attending Summer Leadership Seminar in Manhattan. We had seven attending. We learned team building and great club strategies to bring back and share with our organization. We had our first meeting September 6th where we planned promoted our “Back 2 School Bash”. We held the dance on August 23rd and had a huge number of guests, who enjoyed socializing, dancing and playing fun games.

### 2020 District Conference Dates

District I.....	February 11
District II.....	January 29
District III.....	January 20
District IV.....	January 13
District V.....	January 29
District VI.....	January 15
District VIII.....	January 29



## Pledge

I solemnly promise to uphold the aims and responsibilities of Future Business Leaders of America-Phi Beta Lambda and, as an active member, I shall strive to develop the qualities necessary in becoming a responsible business leader.

## Anderson County



School started out like most new school year's do... busy! The officer team met in July to plan the program of work for 2019-2020. We kicked off August with a membership recruitment vision. It is tradition at ACHS for the first day of school to be only for freshmen and students new to the district. As always, each club and organization presented what their organization stands for, requires for dues, and focuses on throughout the school year.



A different twist for the new students was to follow the officers' presentation and have a Club Fair in the commons. The officers of each club and organization created bulletin boards, had membership applications and candy (of course!), and were present to answer questions about chapter events and activities. We followed up the Club Fair with a spaghetti dinner on Friday, August 23, to all those who had expressed interest in join-



## Washington County

At NLC, WC had 2 national placers. We are very proud of Jake Toole, 3rd in Cybersecurity and Addi Mann, 7th in Database Design & Applications. The group enjoyed the time spent at San Antonio.



Washington County FBLA started the recruitment year with a "Tiger Meet" Students participated in softball throw, shoe kick, 50 yard dash, and sack race. The evening ended with Mrs. Bruna's famous sloppy joes & cheesy potatoes after listening to the officer team's plans for the year. It was a successful night with 42 members joining our local chapter.



In September, WC FBLA sponsored Community Service Day where all 9-12 grade students were assigned to a different town and performed acts of

ing. Food is always a big motivator!

We were able to generate memberships in FBLA and at present have 43 members paid in full with others committing their dues as the weeks progress. We hope to reach the 50-member mark, which would be a small increase from the 2018-2019 number. We had our first meeting on Wednesday, September 18. This year, we have a point system – it is now possible to letter in FBLA and receive recognition for your involvement throughout the year. Topics of discussion included NFLC plans, fundraising, winter homecoming committees, and our community service project, which will be packing meals for students from low-income families.

Junior Dylan Cole, represented Anderson County at NLC.

service. Many weeds were pulled, picnic tables painted, limbs moved, a stop sign installed and trashed removed from parks. Students were present in all 5 towns of the USD108 district. All communities appreciate the efforts of the students.

Plans are underway for our annual Halloween Elementary parade downtown. FBLA members escort elementary children while they trick-or-treat business owners. After the walk, the kids are treated to popcorn & water.



## Republic County FBLA Attends Leadership Seminar

Four members of the Republic County FBLA chapter and adviser, Nicol Parde, attended the Kansas FBLA Summer Leadership Seminar on July 22, 2019, at the Hilton Garden Inn in Manhattan, Kansas.

During the seminar, students spent Monday afternoon participating in leadership activities and networking with other members from across the state with Joni Ternes from Tri-Leadership. Monday evening students participated in team building

activities and worked on their program of work.

“In order to be a good leader you need to know when to speak up and lead others, but to also let others lead,” said Ayden Krohn, Secretary. Members who attended the seminar were: Hayley Piroutek (President), Nathan Snively (member), Ayden Krohn (Secretary), Hunter Hartner (Treasurer), and Nicol Parde (adviser).



## West Franklin

Under the leadership of their new advisers, Melissa Harms and Terry Messenger, West Franklin FBLA kicked off the year with an officer meeting on July 25th. The officer team reviewed the Chapter's summer events and planned their 2019-2020 Program of Work.

West Franklin FBLA had two members, Virginia Wright and Lacey Sutton, attend the National Leadership Conference in San Antonio, Texas this year. The chapter also sent 6 members from its officer team to this year's Summer Leadership Seminar in Manhattan, Kansas. There, the officer team learned essential teamwork skills and learned new ideas for fundraisers.

In August, they helped organize a Student Information Fair, where students could learn about the dif-

ferent clubs, sports, and activities they would have the opportunity to get involved with throughout the school year. The chapter made a bulletin board and handed out this year's schedule of events to students who visited the FBLA table to help drive up membership.

On September 4th, the chapter held its first monthly chapter meeting with 25 students in attendance. After an ice breaker, they discussed upcoming chapter events, the new Junior Officer Program, and this year's National Fall Leadership Conference. The chapter also hosted an officer meeting on September 18th where we introduced the Junior Officers to this year's officer team. In conclusion, the West Franklin FBLA chapter has had a productive start to the year and can't wait to see what the rest of the year will bring.



If you wish to see your chapter's success posted on the website or social media, please send pictures and information to:  
Sean Bruna  
[ksfblaeditor@gmail.com](mailto:ksfblaeditor@gmail.com)  
OR to  
Addison Hinterweger  
[ksfblapublicrelations@gmail.com](mailto:ksfblapublicrelations@gmail.com)

### March of Dimes Ideas

Remember to get your adviser and administrator's permission FIRST!

- ♦ Hat day—have people pay a fee to wear a hat to school
- ♦ Jean day—have teachers/staff pay a fee to wear jeans to work
- ♦ Change war—place jars in a high traffic area and have classes compete...winning class could go to lunch first for a week
- ♦ Pie in the face—get teachers to agree and have students vote by putting change in the jar. Teacher with most money gets a pie in the face during a school assembly.
- ♦ Football toss—during half-time of a game, have kids pay to throw a football through a hula hoop. Winners get a 2 liter of pop
- ♦ Free throw contest—have kids pay to shoot a basketball...winning shots get a 2 liter of pop
- ♦ Sell purple crush pops
- ♦ March of Dimes walk
- ♦ Kiss a pig (or lamb) instead of getting a pie in the face, the teacher with the most money in the jar kiss an pig or lamb in front of the crowd at a basketball game.

Share your ideas in the next issue of the Kansas Exchange.

## Hanover

The 2018-2019 school year was filled with great accomplishments for Hanover FBLA. In addition to getting fourth in the Outstanding Chapter Competition at State, Hanover also had nine members attend the National Leadership Conference in San Antonio, a significant increase from previous years. Those attending were Emma Bruna, Hannah Bruna, Lauren Bruna, Taylor Bruna, Emily Hendrickson, Kylie Hynek, MaKenna Jueneman, Kami Rupperecht, and Michelle Zarybnicky. Although not everyone made it into finals, the trip was a rewarding one with Hannah, Lauren, and Emily placing third in the nation for their American Enterprise project. The girls were proud to not only represent their hometown, but the entire state of Kansas.

This summer several members of the officer team went to SLS in Manhat-

tan. This was a great experience for everyone who attended. They brought back new ideas and were motivated to begin a new year in this world of opportunity. Then they set up a table to meet students at enrollment and encourage them to join FBLA.

To further encourage membership, the chapter hosted a back-to-school breakfast party where all high school students were invited to attend. This event gave officers the opportunity to speak with students about the benefits of joining FBLA. Doughnuts were also served to all staff personally by the officer team to welcome them back and to thank them for everything they do for the students and this school. With a new officer team that is excited and bursting with ideas, this year promises to be another successful one for the Hanover FBLA Chapter.



### Chapter of The Month

Due date each month is the tenth for the following month (For Example: Chapter of the month for October is due November 10<sup>th</sup>)

Form is on the Kansas website: [www.kansasfbla.com](http://www.kansasfbla.com)

## Marysville

Marysville High School FBLA hosted their Social Night on August 29 at Landoll Lanes in Marysville, Kansas. Seventy-two paid members attended. They enjoyed a night of bowling, socializing, and networking with other FBLA members, the officer team, and their adviser, Mrs. Karen Hynek. It was a great way to start the school year!

Marysville FBLA has also been busy with their school-



based business, Bulldog Photo Services. They have processed over 235 sports and activity buttons; have created senior posters for Fall activities; and are working on the Fall activity picture orders. Plans are underway for their CTSO Trick-or-Treat community service activity in October, and their FBLA Leadership Day at KU in November.

### Wanting to bring your chapter together for a common goal?

Look to the Chapter Challenge program. It is a 3 part program that starts with Super Sweeps, continues into Non-Stop November and ends with Action Awareness. FBLA chapters must complete a total of 10 tasks focused on recruitment and retention. Part 1, Super Sweeps is due by October 20. If you miss this deadline, you can still participate in the next 2 challenges. Schools wear badge ribbons at NLC.

<https://www.fbla-pbl.org/fbla/programs/recognition-awards/chapter-challenge/super-sweeps/>

### Individual Awards and Recognition

#### Membership Madness

FBLA members who recruit at least five (5) new members receive a certificate of recognition and are recognized on the national website. Local chapter advisers are encouraged to present this award to winning members at a local FBLA [ceremony](#), meeting, event, or school awards assembly. This award meets one of the required criteria for the [Leader](#) level of the [Business Achievement Awards](#) and the FBLA Outstanding Chapter Award.

#### Membership Mania

FBLA members who recruit at least ten (10) new members receive a certificate of recognition and are recognized on the national website. Local chapter advisers are encouraged to present this award to winning members at a local FBLA [ceremony](#), meeting, event, or school awards assembly. This award meets one of the criteria for the America level of the Business Achievement Awards.

## American Enterprise Day November 15

This date salutes and publicizes the American free enterprise system and teaches others about it. Chapters celebrate American Enterprise Day through a wide range of activities, projects, and festivities.

Ideas are:

- ♦ Deliver cookies to business owners
- ♦ Ask a business owner to come speak to the chapter
- ♦ Celebrate student entrepreneurs
- ♦ Speak to elementary kids about starting a business such as a lemonade stand
- ♦ Stage a Monopoly contest for high school students
- ♦ Host a writing contest about the importance of the free enterprise system
- ♦ Sponsor tours of local businesses
- ♦ Host a job fair
- ♦ Bring in a panel of business owners to talk to students
- ♦ Put together an activity packet for junior high students on how to fill out a job application or resume
- ♦ Put out table tents in local restaurants about American Enterprise Day
- ♦ Create a coloring book for K-2 students about American Enterprise Day

Share your ideas in the next Kansas Exchange

# 2019-2020 Kansas State Officer Team



[ Ben Posch  
President ]

Eudora High School  
2203 Church Street  
Eudora, KS 66025  
ksfblapresident@gmail.com



[ Kaylie Reese  
Executive President ]

Wellsville High School  
602 Walnut  
Wellsville, KS 66092  
ksfblavicepresident@gmail.com



[ Evan Murphy  
District I V.P. ]

Louisburg High School  
202 Aquatic Drive  
Louisburg, KS 66053  
ksfbladistrict1@gmail.com



[ Elizabeth Funk  
District II V.P. ]

McLouth High School  
217 Summit Street  
McLouth, KS 66054  
ksfbladistrict2@gmail.com



[ Carrie Roe  
District III V.P. ]

Herington High School  
1401 North D  
Herington, KS 67449  
ksfbladistrict3@gmail.com



[ Sam Underwood  
District IV V.P. ]

Rock Hills High School  
109 E. Main  
Mankato, KS 66956  
ksfbladistrict4@gmail.com



[ Madison Flusche  
District V V.P. ]

Kingman High School  
260 W. Kansas Ave.  
Kingman, KS 67068  
ksfbladistrict5@gmail.com



[ Emily Spurling  
District VI V.P. ]

Eudora High School  
2203 Church Street  
Eudora, KS 66025  
ksfbladistrict6@gmail.com

# 2019-2020 Kansas State Officer Team (continued)



[ Tyler Skirvin  
District VII V.P. ]

Hartford High School  
100 Commercial  
Hartford, KS 66854  
ksfbladistrict7@gmail.com



[ Virginia Wright  
Secretary ]

West Franklin High School  
511 E Franklin  
Pomona, KS 66076  
ksfblasecretary@gmail.com



[ Carson Richardson  
Treasurer ]

Wellsville High School  
602 Walnut  
Wellsville, KS 66092  
ksfblatreasurer@gmail.com



[ Sean Bruna  
Editor ]

Washington County High School  
115 North D Street  
Washington, KS 66968  
ksfblaeditor@gmail.com



[ Addison Hinterweger  
Public Relations ]

Santa Fe Trail High School  
15701 S. California  
Carbondale, KS 66414  
Ksfblapublicrelations@gmail.com



[ Lane Johnson-Martinez  
Parliamentarian ]

Marysville High School  
1011 Walnut  
Marysville, KS 66508  
ksfblaparliamentarian@gmail.com

Would you like to be a state officer? Talk to your local adviser about the possibilities and be on the lookout for the state officer application in November. Read through the Kansas By-laws and policies for qualifications and duties of each office. A formal application and letter of intent will be due in December with a required interview at the January state board meeting. Contact State Adviser, Connie Lindell, for more information. [conniefbla@gmail.com](mailto:conniefbla@gmail.com)

## Kansas FBLA – Honors & Awards – 2019 National Leadership Conference

San Antonio, Texas June 29-July 2

**FBLA Adviser of the Year** – Michelle Bruna, Washington County HS, local adviser

**National Who’s Who in FBLA** – Meghan Wendling, Lyndon HS

**Businessperson of the Year** – Sonya Corwine, Wellsville, KS

**Business Achievement Awards (BAA’s)**– American Level – Jalyn Griffith, Burlington HS

**Community Service Achievement awards** – (Members completed over 500 hours of community service—alphabetically by first name)

Carson Richardson	Achievement	Wellsville
Emily Hendrickson	Achievement	Hanover
Hannah Bruna	Achievement	Hannover
Kami Rupprecht	Achievement	Hanover
Kareena Heidrich	Achievement	Belle Plaine
Kylie Hynek	Achievement	Hanover
Kyrstin Enochs	Achievement	Belle Plaine
Lauren Bruna	Achievement	Hanover
Megan Kirkland	Achievement	Marysville
Taylor Bruna	Achievement	Hanover
Tianna Lohse	Achievement	Hanover

**American Enterprise Project**—Hanover HS—3<sup>rd</sup> place

**Broadcast Journalism**—Seaman HS—7<sup>th</sup> place

**Business Financial Plan**—Wellsville HS—5<sup>th</sup> place

**Business Plan**—Wellsville HS—7<sup>th</sup> place

**Client Services**—Kelsie Fisher, Blue Valley North—6<sup>th</sup> place

**Cyber Security**—Jacob Toole, Washington County HS—3<sup>rd</sup> place

**Database Design & Applications**— Meghan Wendling, Lyndon HS--4<sup>th</sup> place

Addi Mann, Washington County HS—7<sup>th</sup> place

**Global Business**—Blue Valley North—3<sup>rd</sup> place

**Insurance & Risk Management**—Derric Luong, Rock Hills HS—6<sup>th</sup> place

**Introduction to Business Presentation**-- Marysville HS—2<sup>nd</sup> place

Seaman HS—6<sup>th</sup> place

Wellsville HS—7<sup>th</sup> place

**Intro. to Information Technology**—Christopher Raitel, Pleasant Ridge HS—4<sup>th</sup> place

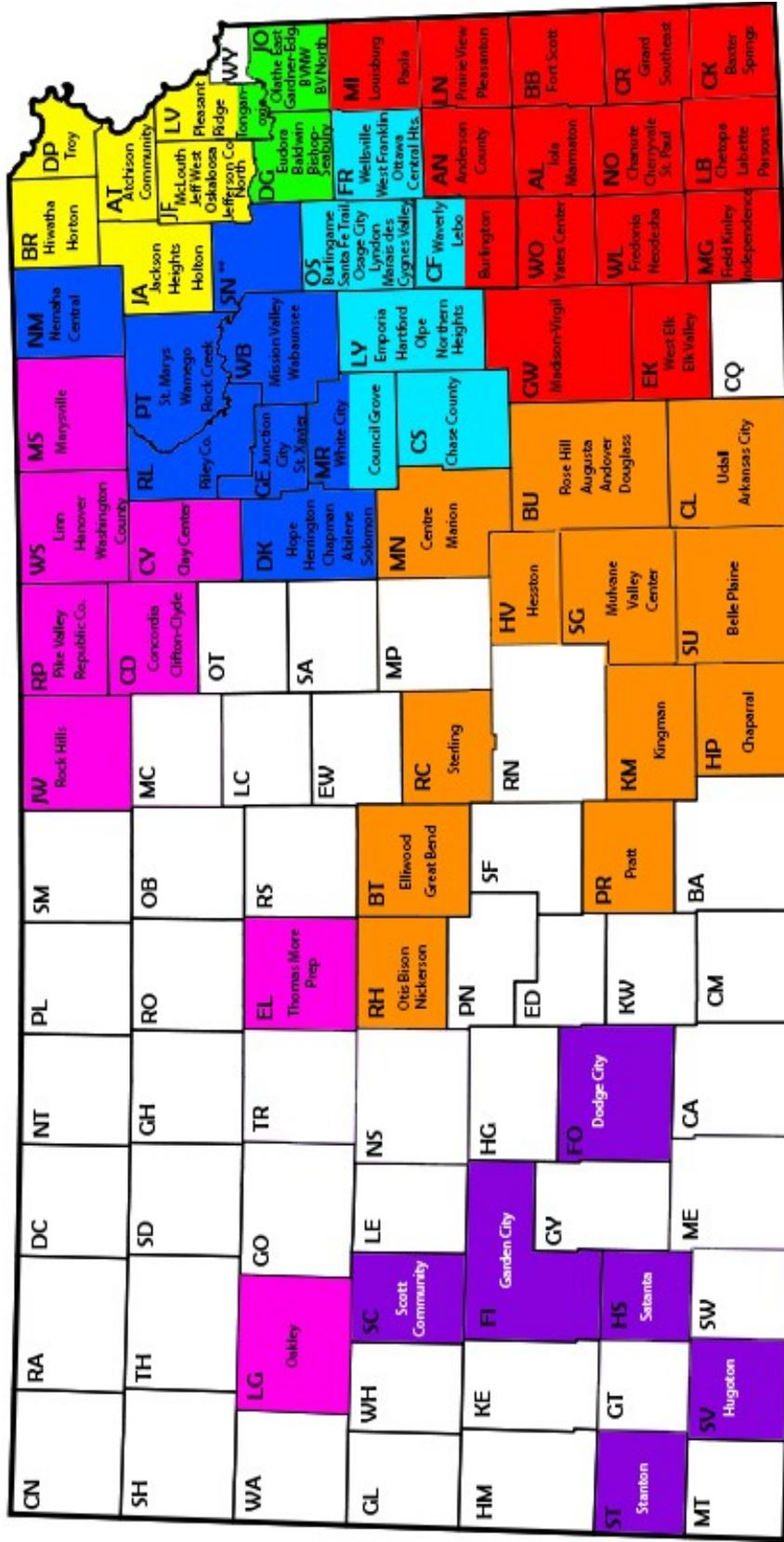
**Job Interview**—Emma Frieze, Chapman HS—4<sup>th</sup> place

**LifeSmarts**—Nickerson HS—9<sup>th</sup> place

**Political Science**—Matthew Inman, Erie HS—2<sup>nd</sup> place

**Sales Presentation**—Isaac Patteson, Udall HS—5<sup>th</sup> place

**Website Design**—Wellsville HS, 10<sup>th</sup> place



**Shawnee (SN\*\*):**  
 Hayden Catholic  
 Rosville  
 Seaman  
 Topeka H.S.  
 Topeka West  
 Shawnee Heights

# Kansas FBLA District Map

2019-2020 Revision



District I: Red    District II: Yellow    District III: Blue    District IV: Pink    District V: Orange    District VI: Green    District VII: Aqua    District VIII: Purple

## TEN RECRUITMENT IDEAS

- 1. Candy Invitation.** Hand out candy bars such as a Payday with an invitation saying, “Come join FBLA-PBL and see how to increase your PAYDAY!” Hand out invitations to all prospective members inviting them to the first meeting.
- 2. Locker Signs.** Place signs on lockers with candy on them. Use a catchy phrase such as “Be a STAR in FBLA-PBL” and give away starburst candies.
- 3. Fans.** Label some hand-held plastic or paper fans with “Cool Down with FBLA-PBL.” Include some information about the next local chapter meeting.
- 4. Plan icebreakers for local chapter meetings such as the one below.** Icebreakers not only allow members to interact at a meeting, but they make meetings fun! Having fun is important to recruiting and retaining members!
- 5. Drawings.** Have a drawing for a prize. Oftentimes businesses are willing to donate items such as movie passes, CD players, etc. Registration is open to all members who have paid their dues.
- 6. Food.** Have an informational meeting held after school. Promise members food such as a “Build Your Own Banana Split Party” but not until after you have given your presentation. Hand out invitations to all students in business classes and new middle school students. You could distribute these during homerooms or in the business classes.
- 7. Happenings.** Give examples of what has happened in past years. Show prospective members actual pictures (via a slide show presentation) of where you have gone, what you have done, who you have met.
- 8. Local Member Sign-Up form.** Photocopy and hand out the local chapter member sign-up form below to recruit members. Be sure to have a spot for e-mail addresses.
- 9. Use the Recruitment PowerPoint Template.** A recruitment presentation explaining the different opportunities that FBLA-PBL offers students can be found on the recruitment section FBLA-PBL Web site under Membership.
- 10. Create and hand out a one-page flyer.** Highlight local, state, and national projects and activities.

**Blinded by Money.** Pair everyone up and form a big circle. Give each pair two coins. One person in each pair tilts his head back and places a coin on each eyelid with eyes closed (no peeping!). Put a big container in the center of the room (i.e. garbage can). The object for each person is to dump their coins in the container, following the verbal direction of their partner. No physical guiding by the partner is allowed. If any coin is dropped, the person should pick it up and start all over again. The fun comes when all the pairs go at once, crowding around the container, blinded by money, trying to hear their partner’s directions.

# IMPORTANT KANSAS DATES

<b>October 20, 2019</b>	<b>National</b> and <b>State</b> Dues Deadline Mail <b>\$9.00</b> to Membership Lock Box and <b>Report Membership Online:</b> <a href="http://www.fbla-pbl.org">www.fbla-pbl.org</a>	<b>FBLA-PBL, Inc.</b> <b>Membership Lock Box</b> <b>P.O. Box 79063</b>  <b>Baltimore, MD 21279-0063</b> Activities by local chapters
<b>November 15, 2019</b>	American Free Enterprise Day	<b>Denver, Colorado</b>
<b>November 15-16, 2019</b>	<b>National Fall Leadership Conference</b>	<b>Denver, Colorado</b>
<b>December 16, 2019</b>	State Officer Applications Deadline	Application Materials Due to State Adviser
<b>December 16, 2019</b>	Proposed By-Law Amendments Due	90+ days before State Conference

## 2020

<b>Saturday, January 4</b>	State Officer Candidates Interviews/Bd Meeting	Eudora High School; 9:30
<b>January TBA</b>	State board Picture w/Governor for FBLA Week	Topeka, KS TBA
<b>Wednesday, January 15</b>	CTSO Legislature/Citizenship Day	<b>Topeka, KS Capital Plaza Hotel</b>
<b>January 31, 2020</b>	<b>DEADLINE--MUST BE A MEMBER TO PARTICIPATE AT STATE CONFERENCE</b>	60 days before State Conference
<b>January 31, 2020</b>	SLC Registration Materials--posted on website	60+ days before State Conference

<b>February 2-8, 2020</b>	<b>NATIONAL FBLA WEEK</b>	Activities by local chapters
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Date	2020 District Conferences	Location
<b>February 11, 2020</b>	District I Conference, Evan Murphy, VP	Louisburg; Registration: 8 a.m.
<b>January 29, 2020</b>	District II Conference, Elizabeth Funk, VP	McLouth, Registration: 8:30 am
<b>January 20, 2020</b>	District III Conference, Carrie Roe, VP	Herington, Registration: 8:30 a.m.
<b>January 13, 2020</b>	District IV Conference, Sam Underwood, VP	Rock Hills, Registration: 8:30 a.m.
<b>January 29, 2020</b>	District V Conference, Madison Flusche, VP	Kingman Registration: 8 a.m.
<b>January 15, 2020</b>	District VI Conference, Emily Spurling, VP	Eudora Registration: 2 p.m.
<b>January 29, 2020</b>	District VII Conference, Tyler Skirvin, VP	Emporia State University, 8 a.m.
<b>Jan. 25 or Feb. 1, 2020</b>	District VIII Conference	PBL chapter @ Seward County, Liberal

<b>Thursday, February 27</b>	<b>SLC Registration and Entry Forms Due</b>	<b>POSTMARK DEADLINE</b>
<b>Sunday, March 29</b>	State Board Meets, Dinner & Rehearsal	Capitol Plaza, Topeka, 5:00 p.m.
<b>March 30-31</b>	<b>State Leadership Conference</b>	<b>ExpoCentre, Topeka</b>
<b>April 15, 2020</b>	NLC Competitors Decision Due--Connie Lindell	Google Sheet Document; <a href="mailto:conniefbla@gmail.com">conniefbla@gmail.com</a>
<b>April 17-18, 2020</b>	Officer Orientation & Board Meeting	Topeka, 8 a.m.
<b>May 8, 2020</b>	<b>NLC Entries</b> due National FBLA	Uploaded to National Website
<b>May 31-June 2, 2020</b>	CTSO State Officer Orientation	Junction City Courtyard by Marriott
<b>June 29-July 2, 2020</b>	National Leadership Conference	Salt Lake City, Utah
<b>July 20-21, 2020</b>	Summer Leadership Seminar (SLS)	TBA

## 2021-2022 SLC Dates

<b>March 30-April 1, 2021 State Leadership Conference, Topeka</b>	<b>Tuesday-Thursday</b>
<b>March 30-April 1, 2022 State Leadership Conference, Topeka</b>	<b>Wednesday-Friday</b>